# French Software Group Prologue to Offer Cloud Brokerage Powered by ComputeNext

**ComputeNext, a leader in cloud services brokerage and marketplace technology and Prologue, a leader in IT Software solutions and systems integration in Europe bringing to market a Prologue branded Cloud Brokering and Applications marketplace. This brokerage service will serve as an enablement platform for Prologue to offer choice and flexibility in multi-cloud procurement deployment for their customers. You can see this marketplace at Cloud Expo Europe in London at the ExCel Center from February 26th-27th at Prologue Booth 520 or ComputeNext Booth 425.**

ComputeNext, a Gartner Cool Vendor in Cloud Service Brokerage, and UPSTART award winner for Best Cloud Broker Solution 2013 is officially announcing a partnership with Prologue.fr, one of Europe's leading software solution provider and systems integrators based in Paris, France, and in Madrid Spain, to offer a cloud brokerage portal for efficient cloud procurement. The Prologue marketplace portal will guarantee cloud end-users quality of service and the knowledge that their clouds are running in the most optimal European or global cloud provider. The ability to abstract the API layer between the multitude of cloud platforms, products, and services that ComputeNext currently supports the instant provisioning and deployment will eliminate fear about getting locked into an individual cloud provider.

Prologue, as a trusted advisor, will be able to offer customers a one stop shop experience to compare and provision on-demand cloud services. By leveraging the patented federated cloud platform from ComputeNext, the Prologue cloud brokerage will enable a larger ecosystem for cloud end-users to purchase and use the multitude of on-demand services offered by the ComputeNext global cloud marketplace.

- Prologue's experience in the cloud is extensive and has also been historically backed by the European government (French Government's 'Plan d'Investissement d'Avenir') as a key systems integrator to build new and innovative cloud business models.
- ComputeNext is a known and recognized cloud brokerage platform with over 35 cloud providers and 50 unique regional locations to data available for comparison, procurement, and deployment from a single pane of glass or via normalized API.
- Together Prologue and ComputeNext will be expanding cloud brokerage models to European customers to help them not only in their planning requirements which include technical, operational, and regulatory needs but also their ability to deploy, manage and run multi-cloud workloads through a Prologue branded cloud marketplace powered by ComputeNext.
- Prologue's cloud brokerage model, the Use-It Cloud Broker or UiC-B, will also enable enterprise and software vendors to deploy and operate SaaS on top of the marketplace.

"*We see a great benefit for our customers in announcing the bridge between Prologue Use it Cloud Broker and ComputeNext Cloud federator, as it opens up for them more choice to deploy seamlessly workloads on larger number of Clouds*" states Najah Naffah, CEO of Prologue "*Moreover, this illustrates the power brought by interoperable Brokers in eliminating the barriers between heterogeneous and proprietary Clouds and presenting them as a common ressources space to users*".

*"We're seeing a Europe as an incredible bright spot to drive cloud innovation in 2014, and we're incredibly excited to be working with one of Europe's top system integrators in order to help write powerful customer success stories in the cloud." -* **Sundar Kannan, CEO at ComputeNext**

## About Prologue

Prologue Group delivers solutions in three key areas that are fundamental to an optimized IT solution servicing the private enterprise or public sector organizations:
• **Cloud Computing** with a brokerage platform for tailoring Cloud solutions to the needs of each business and tools for porting and managing applications in the Cloud with optimized, controlled, and cost-effective deployment.
• **Unified communication** including telephony and fax over IP systems that are fully integrated within the enterprise information system.
• **Enterprise Content Management (ECM) and Exchange (EDI) solutions** of all business documents: incoming and outgoing flows of documents, internal documents (including all formats and types of media, both paper and electronic), whether intended for customers, suppliers, administrations, partners, or employees. Prologue delivers solutions to manage multiple flows of documents related to critical processes in the enterprise.
The know-how of the group is concentrated in three entities: **Prologue s.a., Alhambra Eidos, and Imecom Inc.,** which together offer a perfect combination of skills and services to deliver optimal technological solutions.
**Paris**

## Press contact

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